CASE STUDY / A DAY MADE BETTER GOES VIRAL

CLIENT/BRAND: OFFICEMAX - CHARITABLE DONATIONS

CHALLENGE:

Each year OfficeMax hosts A Day Made Better, a charitable campaign to award nominated teachers \$1,000 in school supplies for their classroom. In the past, awareness for this event have been minimal so this year OfficeMax wanted to include a social element to their campaign. The challenge: How to create genuine social interactions for an event that takes place offline?

SOLUTION:

To engage the online community we hosted a live twitter party with notable education bloggers We Are Teachers where our #OMXTeachers trended nationally for 10 minutes. We also created a 'behind the scenes' instagram log to increase real-time interest in the event. Finally, we hosted the first ever online contest for A Day Made Better where our online followers could nominate a teacher to win the same prize as the traditional winners.

RESULTS:

Our social program created wide-spread awareness of the contest – organic sharing and conversations involving A Day Made Better tripled, and our contest provided both a response to popular demand for increased public involvement, but showed that the brand was listening to social conversations and reacting to them – a fact that was noted in several social conversations. Our social program was so successful, the company plans to run a mid-year social mini even using the same strategies.

